



Duke University

- 15,100 students 6,500 Undergraduate, 8,600 Graduate and Professional
- 10 schools including School of Medicine
- Multi-hospital Health System
- **39,000** employees
- \$6.44 billion in annual revenue
- \$1.15 billion in sponsored research revenue
- \$9.7 billion endowment



SAP History at Duke

- 1999: SAP Financials and Procurement live for DU & DUHS
- 2002: SAP Payroll live for DU & DUHS
- 2003: Implemented SAP BW
- 2006: Implemented SAP ESS/MSS
- 2011: SAP Supplier Relationship Management for DU Research buying
- 2012: SAP CRM live for Fund Raising
- 2017: Migrated SAP from Oracle to Hana database





Gap Outline

- The business problems
- The project team and process
- Implementation
- Key features and benefits







Gaps to Fill

- Endowment Investment Management
- Sponsored Projects Closeout
- Security Administration
- Accounts Payable Check Request







- Business Problems
 - \$9.7 billion long term investment pool
 - -~9,400 individual endowments, trusts, & bequests
 - Complex individual rules & requirements
 - Manual processes, spreadsheets
 - Timeliness
 - Transparency
 - Reporting and metrics





- Project Team and Process
 - Treasury Office and SAP teams (business & technical)
 - Detailed requirements gathering (9 months)
 - Application specification and design (3 months)
 - Build and test (6 months)





- Implementation
 - Fully OO ABAP
 - All SAPgui
 - Highly Configurable
 - "Customers", Donors, Pools, Rules, Eligibility, Assessment, Control, etc.
 - Quarterly process programs
 - Reports, metrics





- Key Features and Benefits
 - Spend rate per quarter
 - Gains vs. income per unit
 - Auto JV posting
 - Internal tax assessment
 - Integrated system of record
 - Enhanced reporting

- Business Problems
 - Closing projects on time
 - Missing key sponsor deadlines
 - Risk of non-reimbursement
 - Risk of non-renewal
 - Risk of loss of sponsorships
 - \$1.15 billion, thousands of grants, sponsors, researchers



Project Team and Process

- Team from both University and Health System
- Grant Managers
- Business Managers
- Central Offices
 - Sponsored Research Office
 - Account Payable
 - SAP teams
- 1.5 years spent identifying processes and problems
- Policy, business processes, technology, culture



Implementation

- Cockpit for all tasks needed to close a project
- Project close checklist
- Tuition remission application
- "PO killer"
- Obligation worksheet
- PI Atteststation
- Revision Tool
- Reporting, metrics

Key Features and Benefits

- Transparency, visibility
- Late closures can be identified
- Individual assistance for anyone having issues
- Culture shift









Business problems

- Lack of knowledge, understanding, and visibility of complex role/PD profile/WF approval environment
- No approvals or audit trail of security assignments
- Lack of governance and ownership of business functions and the associated security objects
- Years of 'accrual' needed major cleanup
- Move from centralized to decentralized model







- Project Team and Process
 - SAP team, functional & technical
 - University Departments
 - Health System Departments
 - Management Centers
 - Central Offices
- ID requirements
- Display and cleanup first





- Implementation
 - SAPgui configuration tools for ownership, eligibility, display
 - WebDynpro app for display and selection
 - Workflow for approvals
 - Rollover text for further business explanation of objects
 - Workflow for approvals







- Key Features and Benefits
 - Departmental and Institutional approvals
 - Immediate update of position/userid
 - Includes roles, PD profiles, travel approvals, WF
 - Transparency
 - Decentralized knowledge
 - Audit trail
 - 34,000 requests since go live, 150/week





- Business Problems
 - Paper process
 - Slow
 - Visibility, tranparency
 - No reporting or metrics





- Project Team
 - Accounts Payable
 - Department Representatives
 - SAP functional & technical team
- Well known business process
- No reengineering









- Implementation
 - Webdynpro for the form/data entry
 - WorkFlow for approvals
 - SmartForm for archived image of the end result
 - Automatic invoice posting
 - Integrated into A/P processing
 - Delivered via portal
 - Reporting





- Key Features and Benefits
 - Timeliness
 - Reporting and metrics
 - Audit trail
 - 200,000+ since go-live, 3,300 per month







Questions