



# The future of intelligent planning and analytics

**Matthias Krämer**

Head of Hana & Analytics Cloud – Planning at SAP SE



THE  
GAME RULES ARE  
CHANGING



2005



Luca Bruno / AP

2013+

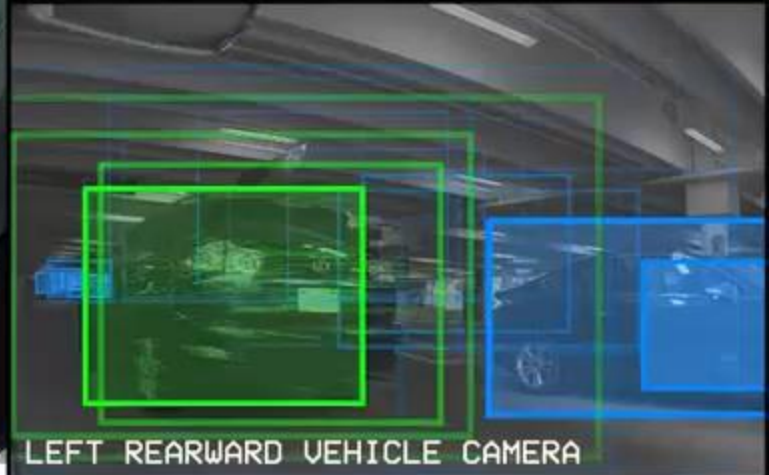


Michael Sohn / AP











# Tesco builds virtual shops for Korean commuters



# This is Luc, 25



tinder

ebay



NETFLIX

airbnb



*Delivery Hero*



Instagram



# BVG und Adidas bringen zusammen einen Sneaker raus

Ein echter Turnschuh-Clou: Das umtriebige Team der BVG-Kampagne hat mit dem ÖPNV-Schuh, der auch als Jahreskarte gilt, einen Hit gelandet. VON CONSTANCE NAUHAUS



Einsteigen und zuschnüren, bitte. Der auf 500 Stück limitierte Schuh dürfte heiß begehrt sein. FOTO: PROMO



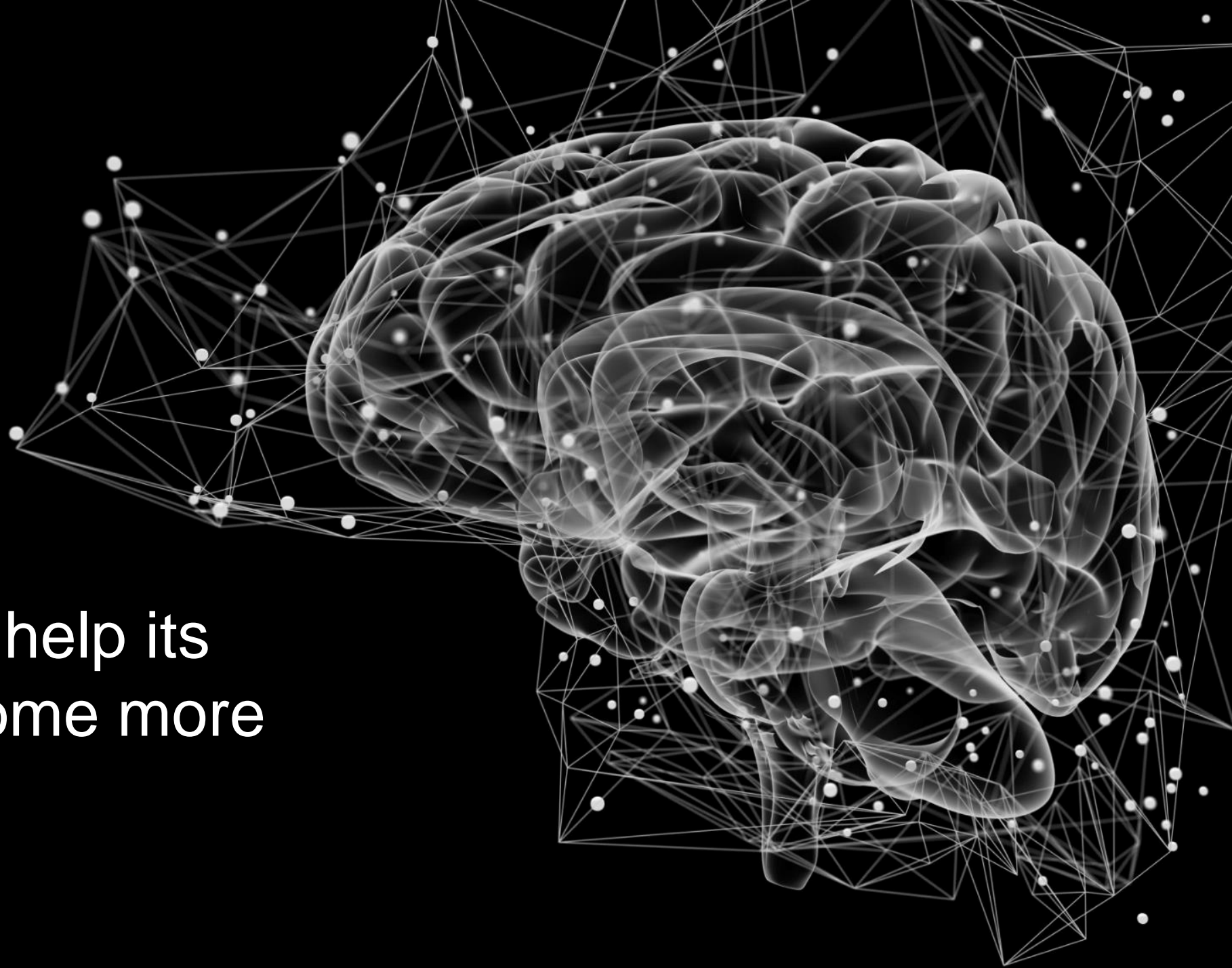


Change Has Never Been This Fast

To win in today's digital economy, leading organizations are **data-driven** to make digital transformation a reality, putting **data and intelligence at the center of their future.**

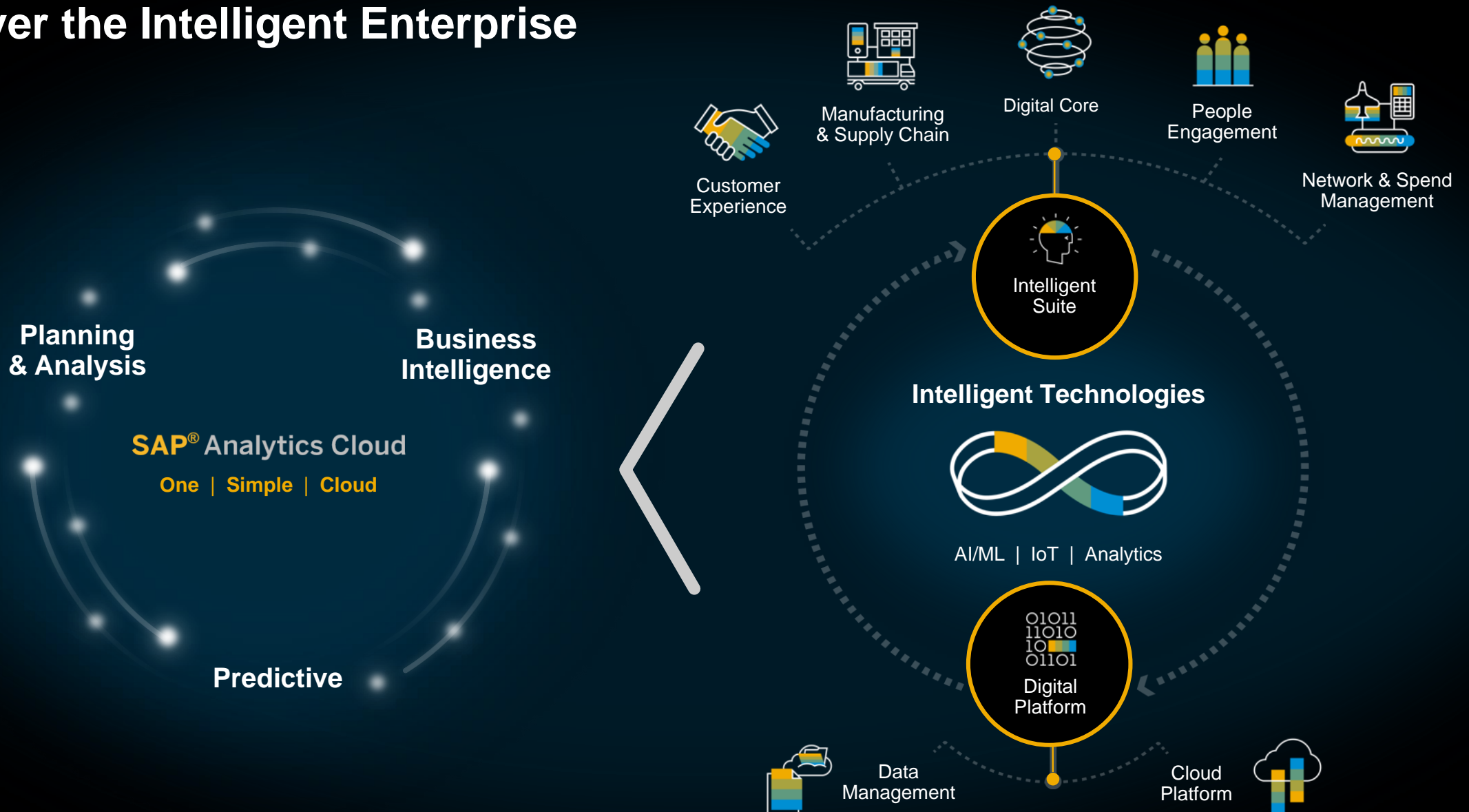


How does SAP help its  
**customers** become more  
innovative?





# Deliver the Intelligent Enterprise

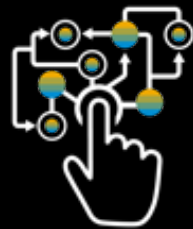




# SAP Analytics Cloud is the strategic analytics platform for all **SAP business applications** moving forward



All Analytics, One  
Cloud-Based Platform



Powering the  
Intelligent Enterprise  
Suite



Hybrid Analytics



Augmented Analytics



Content





Demo

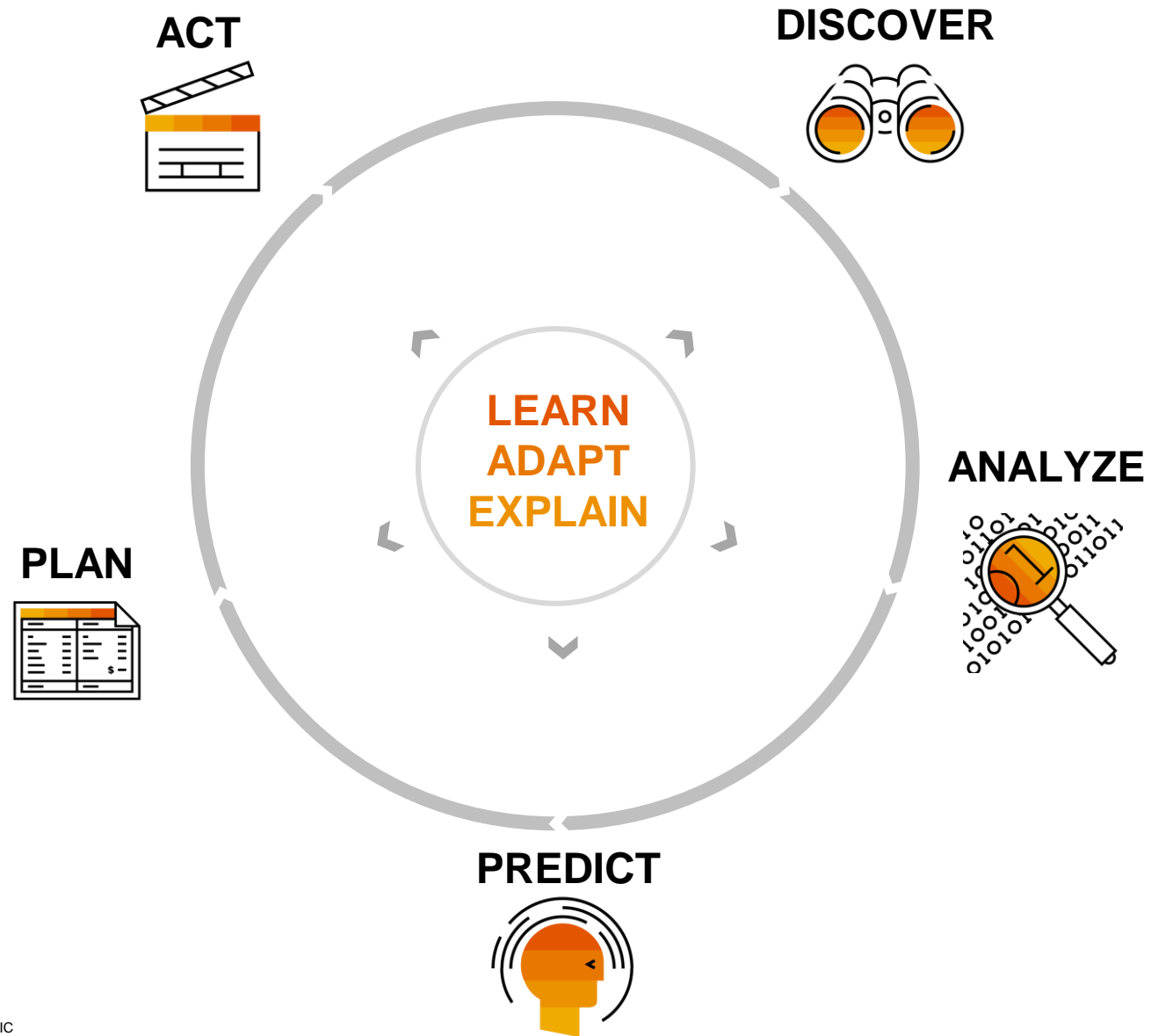




**“Planning is everything.”**

Dwight D. Eisenhower, 1957

# Decision Making is a Continuous Process





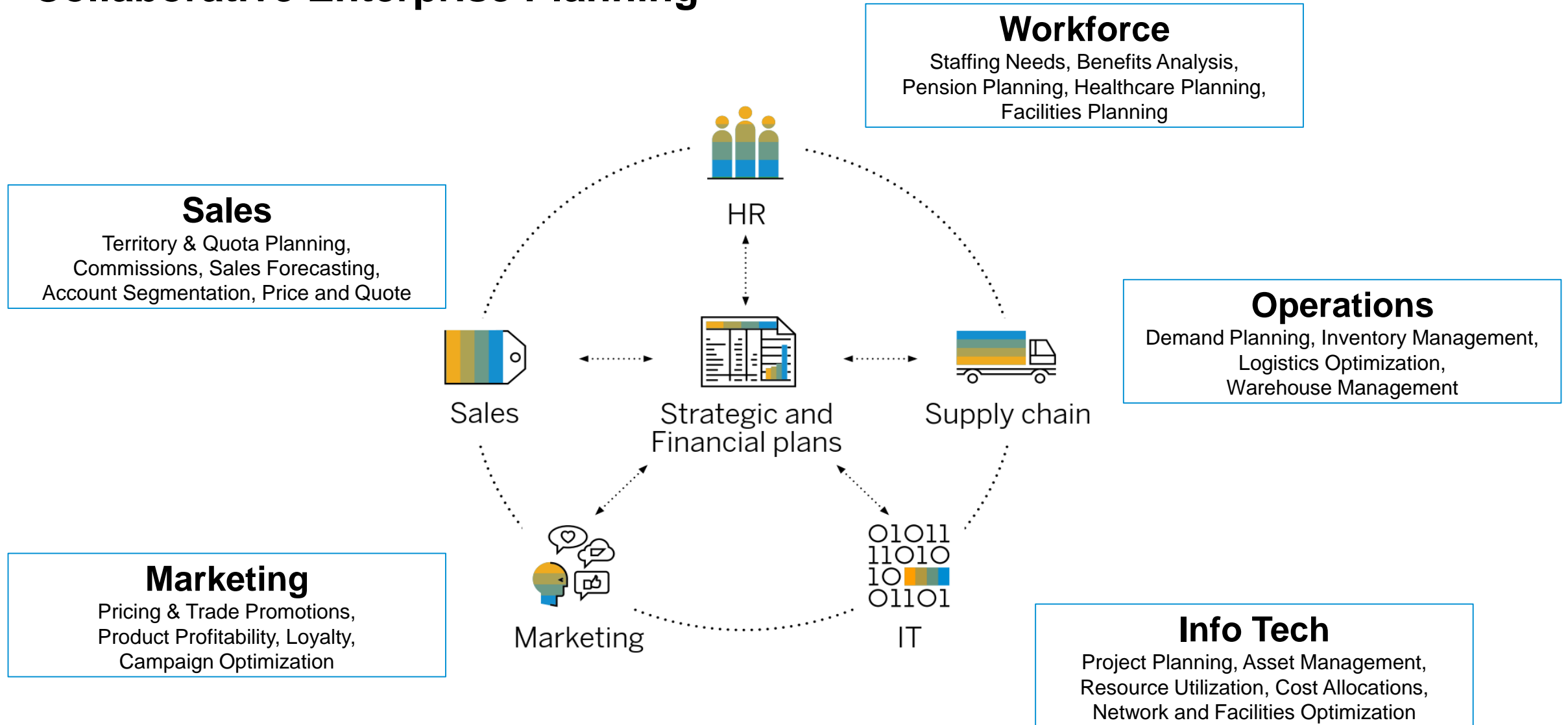
# Many organizations **still use spreadsheets**

43% of the senior finance executives  
**don't know** how many business critical  
spreadsheets are in use

48% of participants said that spreadsheets  
make it **difficult to manage** the  
planning processes



# Collaborative Enterprise Planning



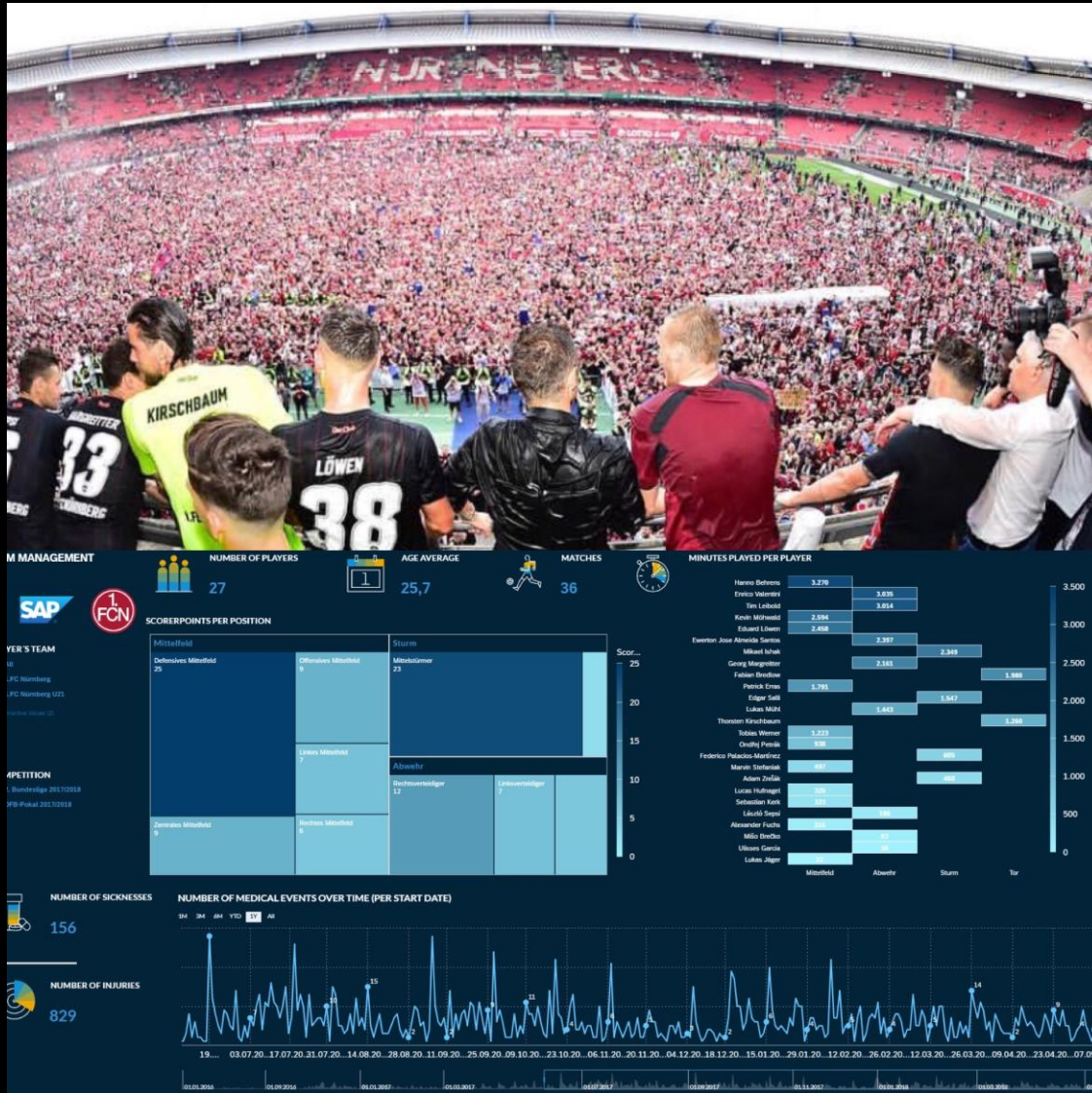




Demo

# CUSTOMERS

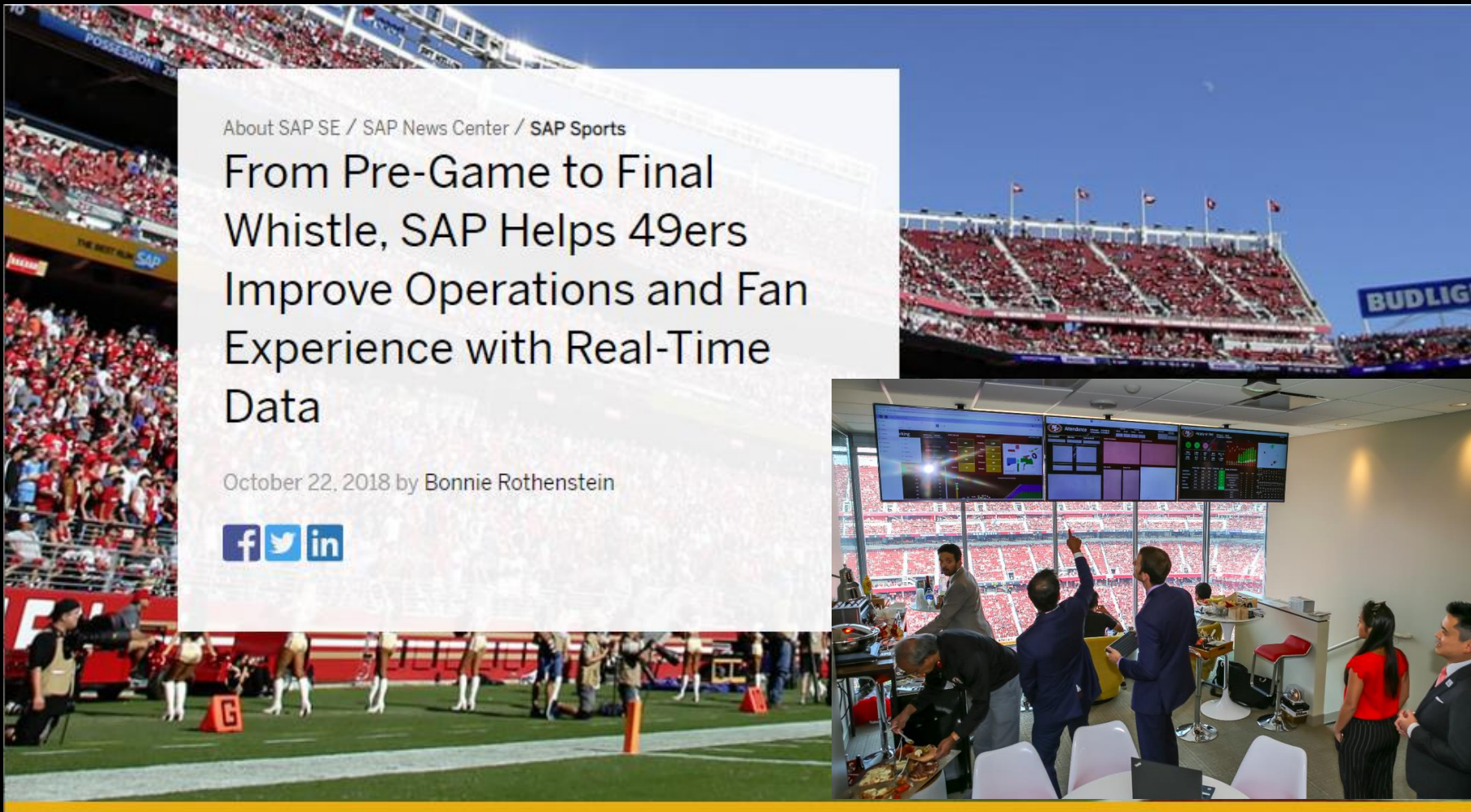




"Data is increasingly critical for football clubs like us,"  
said  
**Dr. Mario Hamm, Finanzdirektor des FC Nürnberg.**

"With SAP Analytics Cloud, we've changed the way we value our players. The advanced BI features allow us to see what factors really affect player performance and what we can do to improve them. "





About SAP SE / SAP News Center / SAP Sports

## From Pre-Game to Final Whistle, SAP Helps 49ers Improve Operations and Fan Experience with Real-Time Data

October 22, 2018 by Bonnie Rothenstein



### 49ers, SAP Debut First Real-Time Venue-Management System For Levi's Stadium



Tim Newcomb Contributor @SportsMoney  
I cover stadiums, sneakers and tennis



The new Executive Huddle system from the San Francisco 49ers and SAP at Levi's Stadium provides real-time views of the fan experience. [SAP49ERS](#)

“We were determined to find a way to deliver real-time analysis and response capabilities to our valued Levi’s Stadium guests, and with an innovative partner like SAP, we knew it would be possible.”





# FINANCING ASIA'S FUTURE

ANNUAL REPORT 2017



ASIAN INFRASTRUCTURE  
INVESTMENT BANK

Project Planning and largest customer  
in Greater China. Going live after 3  
months of implementation.

„This SAC project provides tremendous value for AIIB's digital transformation journey and I believe it also means a lot for SAP and SAC's success in MDB, financial industry and entire GC market.“ , Yixuan Li - AIIB

# Thank you.

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# Find out more – key resources

## Find out more about Augmented Analytics

- [SAP Analytics Blog: Steer your Business with Next-Generation Augmented Analytics](#)
- [SAP Analytics Blog: If You Can't Trust a Machine, Then Who Can You Trust?](#)
- [SAP Analytics Blog: Solving Problems with Augmented Analytics vs Traditional Methods](#)
- [SAP Analytics Blog: Smart Discovery: Machine learning for business users](#)

## Find out more about SAP Analytics Cloud

- [SAP Analytics Cloud Product Updates and Plan](#)
- [SAP Analytics Blog: Application Design – The other half of the brain](#)
- [SAP Analytics Blog: Design Your SAP Analytics Cloud Stories for an Engaging Experience on Mobile](#)

## Find out more about Hybrid Analytics

- [SAP Analytics Cloud Data Connections](#)
- [SAP Cloud Extension Policy](#)
- [What's New with SAP BW/4HANA 2.0](#)

## Find out more about [SAP Product Roadmaps](#)

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